



# CMS Business School

Faculty of Management Studies (FMS)

**MASTER OF BUSINESS ADMINISTRATION (MBA)**

**CURRICULUM MATRIX: Batch 2018-20**

## Semester I

Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS101	Computer Applications for Business	2	50	50	100
2	Core Course	18JBS102	Business Communication	2	50	50	100
3	Core Course	18JBS103	Legal and Business Environment	2	50	50	100
4	Core Course	18JBS104	Organization Design	2	50	50	100
5	Core Course	18JBS105	Managerial Economics	3	50	50	100
6	Core Course	18JBS106	Marketing Management	3	50	50	100
7	Core Course	18JBS107	Organizational Behaviour	3	50	50	100
8	Core Course	18JBS108	Business Statistics and Analytics for Decision Making	3	50	50	100
9	Core Course	18JBS109	Financial Reporting, Statements and Analysis	3	50	50	100
<b>TOTAL</b>				<b>23</b>			<b>900</b>

## Semester II

Single Finance Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS201	Indian Financial System and Financial Markets	2	50	50	100
2	Core Course	18JBS202	Corporate Social Responsibility and Sustainability	2	50	50	100
3	Core Course	18JBS203	Marketing Research	2	50	50	100
4	Core Course	18JBS204	Corporate Finance	3	50	50	100
5	Core Course	18JBS205	Indian Economy and Policy	3	50	50	100
6	Core Course	18JBS206	Human Resources Management	3	50	50	100
7	Finance	18JBS207	Direct Taxes	3	50	50	100
8	Finance	18JBS208	Investment Analysis and Portfolio Management	3	50	50	100
9	Finance	18JBS209	Advanced Financial Reporting	3	50	50	100
10	Finance	18JBS210	Strategic Cost Management*	3	50	50	100
11	Finance	18JBS211	Fixed Income Securities*	3	50	50	100
12	Project	18JBS212	Organization Study	2			100**
<b>TOTAL</b>				<b>29</b>			<b>1100</b>

Note: \*Choice Based  
Organizational Learning

\*\* 50 Marks Project Report and 50 Marks Viva Voce/

Single Marketing Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS201	Indian Financial System and Financial Markets	2	50	50	100
2	Core Course	18JBS202	Corporate Social Responsibility and Sustainability	2	50	50	100
3	Core Course	18JBS203	Marketing Research	2	50	50	100
4	Core Course	18JBS204	Corporate Finance	3	50	50	100
5	Core Course	18JBS205	Indian Economy and Policy	3	50	50	100
6	Core Course	18JBS206	Human Resources Management	3	50	50	100
7	Marketing	18JBS213	Consumer Behaviour	3	50	50	100
8	Marketing	18JBS214	Customer Relationship Management	3	50	50	100
9	Marketing	18JBS215	Business to Business Marketing	3	50	50	100
10	Marketing	18JBS216	Services Marketing*	3	50	50	100
11	Marketing	18JBS217	Marketing of Banking and Financial Services*	3	50	50	100
12	Project	18JBS212	Organization Study	2			100**
<b>TOTAL</b>				<b>29</b>			<b>1100</b>

Note: \*Choice Based  
Organizational Learning

\*\* 50 Marks Project Report and 50 Marks Viva Voce/

Single Human Resources Management Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS201	Indian Financial System and Financial Markets	2	50	50	100
2	Core Course	18JBS202	Corporate Social Responsibility and Sustainability	2	50	50	100
3	Core Course	18JBS203	Marketing Research	2	50	50	100
4	Core Course	18JBS204	Corporate Finance	3	50	50	100
5	Core Course	18JBS205	Indian Economy and Policy	3	50	50	100
6	Core Course	18JBS206	Human Resources Management	3	50	50	100
7	HRM	18JBS218	Talent Acquisition	3	50	50	100
8	HRM	18JBS219	Human Resource Research Methods	3	50	50	100
9	HRM	18JBS220	Learning and Development	3	50	50	100
10	HRM	18JBS221	Emotional Intelligence for Effectiveness*	3	50	50	100
11	HRM	18JBS222	Industrial Relations*	3	50	50	100
12	Project	18JBS212	Organization Study	2			100**
<b>TOTAL</b>				<b>29</b>			<b>1100</b>

Note: \*Choice Based  
Organizational Learning

\*\* 50 Marks Project Report and 50 Marks Viva Voce/

Dual Specialization Marketing and Finance							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS201	Indian Financial System and Financial Markets	2	50	50	100
2	Core Course	18JBS202	Corporate Social Responsibility and Sustainability	2	50	50	100
3	Core Course	18JBS203	Marketing Research	2	50	50	100
4	Core Course	18JBS204	Corporate Finance	3	50	50	100
5	Core Course	18JBS205	Indian Economy and Policy	3	50	50	100
6	Core Course	18JBS206	Human Resources Management	3	50	50	100
7	Finance	18JBS207	Direct Taxes	3	50	50	100
8	Finance	18JBS208	Investment Analysis and Portfolio Management	3	50	50	100
9	Marketing	18JBS213	Consumer Behaviour	3	50	50	100
10	Marketing	18JBS217	Marketing of Banking and Financial Services	3	50	50	100
12	Project	18JBS212	Organization Study	2			100**
<b>TOTAL</b>				<b>29</b>			<b>1100</b>

\*\* 50 Marks Project Report and 50 Marks Viva Voce/ Organizational Learning

Dual Specialization Marketing and Human Resource Management							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS201	Indian Financial System and Financial Markets	2	50	50	100
2	Core Course	18JBS202	Corporate Social Responsibility and Sustainability	2	50	50	100
3	Core Course	18JBS203	Marketing Research	2	50	50	100
4	Core Course	18JBS204	Corporate Finance	3	50	50	100
5	Core Course	18JBS205	Indian Economy and Policy	3	50	50	100
6	Core Course	18JBS206	Human Resources Management	3	50	50	100
7	HRM	18JBS218	Talent Acquisition	3	50	50	100
8	HRM	18JBS220	Learning and Development	3	50	50	100
9	Marketing	18JBS213	Consumer Behaviour	3	50	50	100
10	Marketing	18JBS217	Marketing of Banking and Financial Services	3	50	50	100
12	Project	18JBS212	Organization Study	2			100**
<b>TOTAL</b>				<b>29</b>			<b>1100</b>

\*\* 50 Marks Project Report and 50 Marks Viva Voce/ Organizational Learning

Dual Specialization Finance and Human Resource Management							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS201	Indian Financial System and Financial Markets	2	50	50	100
2	Core Course	18JBS202	Corporate Social Responsibility and Sustainability	2	50	50	100
3	Core Course	18JBS203	Marketing Research	2	50	50	100
4	Core Course	18JBS204	Corporate Finance	3	50	50	100
5	Core Course	18JBS205	Indian Economy and Policy	3	50	50	100
6	Core Course	18JBS206	Human Resources Management	3	50	50	100
7	HRM	18JBS218	Talent Acquisition	3	50	50	100
8	HRM	18JBS220	Learning and Development	3	50	50	100
9	Finance	18JBS207	Direct Taxes	3	50	50	100
10	Finance	18JBS208	Investment Analysis and Portfolio Management	3	50	50	100
12	Project	18JBS212	Organization Study	2			100**
<b>TOTAL</b>				<b>29</b>			<b>1100</b>

\*\* 50 Marks Project Report and 50 Marks Viva Voce/ Organizational Learning



### Semester III

Single Finance Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS301	Operations Management	2	50	50	100
2	Core Course	18JBS302	Project Management	2	50	50	100
3	Core Course	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	Core Course	18JBS304	Quantitative Techniques	3	50	50	100
5	Finance	18JBS305	Banking	3	50	50	100
6	Finance	18JBS306	Insurance	3	50	50	100
7	Finance	18JBS307	Wealth Management	3	50	50	100
8	Finance	18JBS308	Project Appraisal and Finance	3	50	50	100
9	Finance	18JBS309	International Finance	3	50	50	100
10	Finance	18JBS310	Derivatives*	3	50	50	100
11	Finance	18JBS311	Audit and Assurance*	3	50	50	100
<b>TOTAL</b>				<b>27</b>			<b>1000</b>

Note: \*Choice Based

Single Marketing Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS301	Operations Management	2	50	50	100
2	Core Course	18JBS302	Project Management	2	50	50	100
3	Core Course	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	Core Course	18JBS304	Quantitative Techniques	3	50	50	100
5	Marketing	18JBS312	Digital and Social Media Marketing	3	50	50	100
6	Marketing	18JBS313	Sales Management	3	50	50	100
7	Marketing	18JBS314	Retail Management	3	50	50	100
8	Marketing	18JBS315	Marketing Analytics	3	50	50	100
9	Marketing	18JBS316	Brand Management	3	50	50	100
10	Marketing	18JBS317	Advertising and Public Relations*	3	50	50	100
11	Marketing	18JBS318	Sales Promotion Management*	3	50	50	100
<b>TOTAL</b>				<b>27</b>			<b>1000</b>

Note: \*Choice Based

Single Human Resources Management Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS301	Operations Management	2	50	50	100
2	Core Course	18JBS302	Project Management	2	50	50	100
3	Core Course	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	Core Course	18JBS304	Quantitative Techniques	3	50	50	100
5	HRM	18JBS319	Human Resource Metrics and Analytics	3	50	50	100
6	HRM	18JBS320	Employee Reward Management	3	50	50	100
7	HRM	18JBS321	Human Relation Skills	3	50	50	100
8	HRM	18JBS322	Advanced Human Resource Management	3	50	50	100
9	HRM	18JBS323	Performance Management System	3	50	50	100
10	HRM	18JBS324	Cross Cultural Management*	3	50	50	100
11	HRM	18JBS325	Labour Laws*	3	50	50	100
<b>TOTAL</b>				<b>27</b>			<b>1000</b>

Note: \*Choice Based

Dual Specialization Marketing and Finance							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS301	Operations Management	2	50	50	100
2	Core Course	18JBS302	Project Management	2	50	50	100
3	Core Course	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	Core Course	18JBS304	Quantitative Techniques	3	50	50	100
5	Finance	18JBS305	Banking	3	50	50	100
6	Finance	18JBS306	Insurance	3	50	50	100
7	Finance	18JBS307	Wealth Management	3	50	50	100
8	Marketing	18JBS312	Digital and Social Media Marketing	3	50	50	100
9	Marketing	18JBS313	Sales Management	3	50	50	100
10	Marketing	18JBS315	Marketing Analytics	3	50	50	100
<b>TOTAL</b>				<b>27</b>			<b>1000</b>

Dual Specialization Marketing and Human Resource Management							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS301	Operations Management	2	50	50	100
2	Core Course	18JBS302	Project Management	2	50	50	100
3	Core Course	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	Core Course	18JBS304	Quantitative Techniques	3	50	50	100
5	HRM	18JBS320	Employee Reward Management	3	50	50	100
6	HRM	18JBS321	Human Relation Skills	3	50	50	100
7	HRM	18JBS323	Performance Management System	3	50	50	100
8	Marketing	18JBS312	Digital and Social Media Marketing	3	50	50	100
9	Marketing	18JBS313	Sales Management	3	50	50	100
10	Marketing	18JBS315	Marketing Analytics	3	50	50	100
<b>TOTAL</b>				<b>27</b>			<b>1000</b>

Dual Specialization Finance and Human Resource Management							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS301	Operations Management	2	50	50	100
2	Core Course	18JBS302	Project Management	2	50	50	100
3	Core Course	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	Core Course	18JBS304	Quantitative Techniques	3	50	50	100
5	HRM	18JBS320	Employee Reward Management	3	50	50	100
6	HRM	18JBS321	Human Relation Skills	3	50	50	100
7	HRM	18JBS323	Performance Management System	3	50	50	100
8	Finance	18JBS305	Banking	3	50	50	100
9	Finance	18JBS306	Insurance	3	50	50	100
10	Finance	18JBS307	Wealth Management	3	50	50	100
<b>TOTAL</b>				<b>27</b>			<b>1000</b>

### Semester IV

Single Finance Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS401	Entrepreneurship	2	50	50	100
2	Core Course	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	Core Course	18JBS403	Corporate Strategy	3	50	50	100
4	Finance	18JBS404	Indirect Taxes	3	50	50	100
5	Finance	18JBS405	Behavioral Finance	3	50	50	100
6	Finance	18JBS406	Financial Strategy	3	50	50	100
7	Finance	18JBS407	Investment Banking*	3	50	50	100
8	Finance	18JBS408	Financial Modeling and Analytics*	3	50	50	100
9	Project	18JBS409	SIP and Research	4			100**
<b>TOTAL</b>				<b>23</b>			<b>800</b>

Note: \*Choice Based      \*\* 50 Marks SIP(25 Marks= Report + 25 Marks=Viva Voce)  
 50 Marks Research Project(25 Marks= Report + 25 Marks=Viva Voce)

Single Marketing Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS401	Entrepreneurship	2	50	50	100
2	Core Course	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	Core Course	18JBS403	Corporate Strategy	3	50	50	100
4	Marketing	18JBS410	Distribution Management	3	50	50	100
5	Marketing	18JBS411	Global Marketing	3	50	50	100
6	Marketing	18JBS412	Strategic Marketing	3	50	50	100
7	Marketing	18JBS413	Product Management*	3	50	50	100
8	Marketing	18JBS414	Marketing to Bottom of Pyramid Customers*	3	50	50	100
9	Project	18JBS409	SIP and Research	4			100**
<b>TOTAL</b>				<b>23</b>			<b>800</b>

Note: \*Choice Based  
 \*\* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)

Single Human Resources Management Specialization							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS401	Entrepreneurship	2	50	50	100
2	Core Course	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	Core Course	18JBS403	Corporate Strategy	3	50	50	100
4	HRM	18JBS415	International Human Resource Management	3	50	50	100
5	HRM	18JBS416	Strategic Human Resource Management	3	50	50	100
6	HRM	18JBS417	Organization Development	3	50	50	100
7	HRM	18JBS418	Leadership in Practice *	3	50	50	100
8	HRM	18JBS419	Employee Counseling Skills*	3	50	50	100
9	Project	18JBS409	SIP and Research	4			100**
<b>TOTAL</b>				<b>23</b>			<b>800</b>

Note: \*Choice Based

\*\* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)

Dual Specialization Marketing and Finance							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS401	Entrepreneurship	2	50	50	100
2	Core Course	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	Core Course	18JBS403	Corporate Strategy	3	50	50	100
4	Finance	18JBS404	Indirect Taxes	3	50	50	100
5	Finance	18JBS405	Behavioral Finance	3	50	50	100
6	Marketing	18JBS410	Distribution Management	3	50	50	100
7	Marketing	18JBS411	International Marketing	3	50	50	100
8	Project	18JBS409	SIP and Research	4			100*
<b>TOTAL</b>				<b>23</b>			<b>800</b>

Note: \* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)

Dual Specialization Marketing and Human Resources Management							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS401	Entrepreneurship	2	50	50	100
2	Core Course	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	Core Course	18JBS403	Corporate Strategy	3	50	50	100
4	HRM	18JBS415	International Human Resource Management	3	50	50	100
5	HRM	18JBS416	Strategic Human Resource Management	3	50	50	100
6	Marketing	18JBS410	Distribution Management	3	50	50	100
7	Marketing	18JBS411	International Marketing	3	50	50	100
8	Project	18JBS409	SIP and Research	4			100*
<b>TOTAL</b>				<b>23</b>			<b>800</b>

Note: \* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)

Dual Specialization Finance and Human Resources Management							
Sl. No.	Area	Course Code	Name of the Course	Credits	IA	UE	Total
1	Core Course	18JBS401	Entrepreneurship	2	50	50	100
2	Core Course	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	Core Course	18JBS403	Corporate Strategy	3	50	50	100
4	HRM	18JBS415	International Human Resource Management	3	50	50	100
5	HRM	18JBS416	Strategic Human Resource Management	3	50	50	100
6	Finance	18JBS404	Indirect Taxes	3	50	50	100
7	Finance	18JBS405	Behavioral Finance	3	50	50	100
8	Project	18JBS409	SIP and Research	4			100*
<b>TOTAL</b>				<b>23</b>			<b>800</b>

Note: \* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)

**MASTER OF BUSINESS ADMINISTRATION (MBA)**

**BANKING, FINANCE and ALLIED SERVICES**

**CURRICULUM MATRIX: Batch 2018-20**

## Semester I

SI No	Subject Code	Name of the Subject	Credits	UE	IA	Total
1	18JBS101	Computer Applications for Business	2	50	50	100
2	18JBS102	Business Communication	2	50	50	100
3	18JBS103	Legal & Business Environment	2	50	50	100
4	18JBS104	Organization Design	2	50	50	100
5	18JBS105	Managerial Economics	3	50	50	100
6	18JBS106	Marketing Management	3	50	50	100
7	18JBS107	Organizational Behaviour	3	50	50	100
8	18JBS108	Business Statistics and Analytics for Decision Making	3	50	50	100
9	18JBS109	Financial Reporting, Statements and Analysis	3	50	50	100
<b>Total</b>			<b>23</b>	<b>450</b>	<b>450</b>	<b>900</b>

## Semester II

SI No	Subject Code	Name of the Subject	Credits	UE	IA	Total
1	18JBS201	Indian Financial System & Financial Markets	2	50	50	100
2	18JBS202	Corporate Social Responsibility & Sustainability	2	50	50	100
3	18JBS203	Marketing Research	2	50	50	100
4	18JBS204	Corporate Finance	3	50	50	100
5	18JBS205	Indian Economy & Policy	3	50	50	100
6	18JBS206	Human Resources Management	3	50	50	100
7	18JBS223	Principles and Practices of Banking	3	50	50	100
8	18JBS208	Investment Analysis & Portfolio Management	3	50	50	100
9	18JBS209	Advanced Financial Reporting	3	50	50	100
10	18JBS210	Strategic Cost Management *	3	50	50	100
11	18JBS211	Fixed Income Securities *	3	50	50	100
12	18JBS212	Organization Study	2			100**
<b>TOTAL</b>			<b>29</b>	<b>500</b>	<b>500</b>	<b>1100</b>

\* Choice Based

\*\* 50 Marks Project Report and 50 Marks Viva Voce/  
Organizational Learning



### Semester III

Sr No	Subject Code	Subject	Credits	UE	IA	Total
1	18JBS301	Operations Management	2	50	50	100
2	18JBS302	Project Management	2	50	50	100
3	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	18JBS304	Quantitative Techniques	3	50	50	100
5	18JBS326	Retail Banking	3	50	50	100
6	18JBS306	Insurance	3	50	50	100
7	18JBS307	Wealth Management	3	50	50	100
8	18JBS308	Project Appraisal & Finance	3	50	50	100
9	18JBS309	International Finance	3	50	50	100
10	18JBS310	Derivatives *	3	50	50	100
11	18JBS311	Audit and Assurance*	3	50	50	100
<b>TOTAL</b>			<b>27</b>	<b>500</b>	<b>500</b>	<b>1000</b>

\* Choice Based

### Semester IV

Sr No	Subject Code	Subject	Credits	UE	IA	Total
1	18JBS401	Entrepreneurship	2	50	50	100
2	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	18JBS403	Corporate Strategy	3	50	50	100
4	18JBS420	Corporate Banking	3	50	50	100
5	18JBS421	Credit and Risk Management	3	50	50	100
6	18JBS406	Financial Strategy	3	50	50	100
7	18JBS407	Investment Banking *	3	50	50	100
8	18JBS408	Financial Modeling & Analytics *	3	50	50	100
9	18JBS409	SIP and Research	4	50	50	100
<b>Total</b>			<b>23</b>	<b>400</b>	<b>400</b>	<b>800</b>

Note: \*Choice Based

Note: \* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)

**MASTER OF BUSINESS ADMINISTRATION (MBA)**

**INTERNATIONAL FINANCE & ACCOUNTING**

**CURRICULUM MATRIX: Batch 2018-20**

### Semester I

SI No	Subject Code	Name of the Subject	Credits	IA	UE	Total
1	18JBS101	Computer Applications for Business	2	50	50	100
2	18JBS102	Business Communication	2	50	50	100
3	18JBS103	Legal & Business Environment	2	50	50	100
4	18JBS104	Organization Design	2	50	50	100
5	18JBS105	Managerial Economics	3	50	50	100
6	18JBS106	Marketing Management	3	50	50	100
7	18JBS107	Organizational Behaviour	3	50	50	100
8	18JBS108	Business Statistics and Analytics for Decision Making	3	50	50	100
9	18JBS109	Financial Reporting, Statements and Analysis	3	50	50	100
<b>Total</b>			<b>23</b>	<b>450</b>	<b>450</b>	<b>900</b>

### Semester II

SI No	Subject Code	Subject	Credits	IA	UE	Total
1	18JBS201	Indian Financial System & Financial Markets	2	50	50	100
2	18JBS202	Corporate Social Responsibility & Sustainability	2	50	50	100
3	18JBS203	Marketing Research	2	50	50	100
4	18JBS204	Corporate Finance	3	50	50	100
5	18JBS205	Indian Economy & Policy	3	50	50	100
6	18JBS206	Human Resources Management	3	50	50	100
7	18JBS207	Direct Taxes	3	50	50	100
8	18JBS208	Investment Analysis & Portfolio Management	3	50	50	100
9	18JBS209	Advanced Financial Reporting	3	50	50	100
10	18JBS210	Strategic Cost Management *	3	50	50	100
11	18JBS211	Fixed Income Securities *	3	50	50	100
12	18JBS212	Organization Study	2			100**
<b>TOTAL</b>			<b>29</b>	<b>500</b>	<b>500</b>	<b>1100</b>

\* Choice Based

\*\* 50 Marks Project Report and 50 Marks Viva Voce/  
Organizational Learning

### Semester III

Sr No	Subject Code	Subject	Credits	IA	UE	Total
1	18JBS301	Operations Management	2	50	50	100
2	18JBS302	Project Management	2	50	50	100
3	18JBS303	Management Skills for Effectiveness	2	50	50	100
4	18JBS304	Quantitative Techniques	3	50	50	100
5	18JBS305	Banking	3	50	50	100
6	18JBS327	Accountant Skills	3	50	50	100
7	18JBS311	Audit and Assurance	3	50	50	100
8	18JBS308	Project Appraisal & Finance	3	50	50	100
9	18JBS309	International Finance	3	50	50	100
10	18JBS310	Derivatives *	3	50	50	100
11	18JBS307	Wealth Management *	3	50	50	100
<b>TOTAL</b>			<b>27</b>	<b>500</b>	<b>500</b>	<b>1000</b>

\* Choice Based

### Semester IV

Sr No	Subject Code	Subject	Credits	IA	UE	Total
1	18JBS401	Entrepreneurship	2	50	50	100
2	18JBS402	Indian Ethos and Business Ethics	2	50	50	100
3	18JBS403	Corporate Strategy	3	50	50	100
4	18JBS404	Indirect Taxes	3	50	50	100
5	18JBS405	Behavioural Finance	3	50	50	100
6	18JBS406	Financial Strategy	3	50	50	100
7	18JBS407	Investment Banking *	3	50	50	100
8	18JBS408	Financial Modeling & Analytics *	3	50	50	100
9	18JBS409	SIP and Research	4			100**
<b>TOTAL</b>			<b>23</b>	<b>400</b>	<b>400</b>	<b>800</b>

Note: \*Choice Based

Note: \*\* SIP = 50 marks (Report = 25 Marks & Viva Voce = 25 Marks) Research Report = 50 marks (Report = 25 Marks & Viva Voce = 25 marks)